# **IPO FACTSHEET**



# **BMS HOLDINGS BERHAD**

ACE MARKET | 8 DECEMBER 2025 | CONSUMER PRODUCT & SERVICES | SHARIAH-COMPLIANT

# **IPO STATISTICS**

IPO Price (RM)	0.22	Use of Proceed (RM80.08 million from new issue)	
Fund Raised (RM Million)	80.08 from new issue 34.32 from offer for sale TOTAL: 114.40	Proceed Utilisation Expansion of operations and facilities Upgrading of existing operational facility and ICT	<b>RM million</b> 34.28 17.00
Enlarged issued share capital upon	1,540.00	system	17.00
listing (million shares) IPO Market Capitalisation (RM	338.80	Marketing activities Working capital	4.00 18.80
million) Price Earnings Ratio (PER)	15.83x (based on FYE 2025 PAT)	Estimated listing expenses  Total	6.00

FYE - Financial year ended/ending 30 June; LPD - Latest practicable date as of 16 October 2025

# **BUSINESS OVERVIEW**

#### **Business Activities**

BMS Holdings Berhad ("BMS Group" or "The Group") is involved in retailing, wholesaling and project sales of tiles, stone surfaces, bathware and kitchenware. Its core product portfolio includes porcelain and ceramic tiles, natural stones such as marble, limestone and granite, engineered stones, mosaic tiles, sanitary ware, vanities, shower sets, sinks, tapware, water heaters and related accessories.

As of the LPD, the Group operates 20 retail showrooms - 16 located across Peninsular Malaysia (Johor, Selangor, Kuala Lumpur and Negeri Sembilan) and 4 in East Malaysia (Sarawak).

The Group's business activities are segmented as follows:

- Retail (~60% of FYE 2025 revenue) Selling tiles, stone surfaces, bathware and kitchenware directly to end-users through its retail showrooms and online presence (Shopee and Lazada). The end-users include homeowners, business owners, tradespeople, interior designers and architects.
- Wholesale (~16% of FYE 2025 revenue) Supplies to resellers such as retailers and distributors of tiles and building materials nationwide.
- Project sales (~24% of FYE 2025 revenue) Serves building contractors and property developers. As of the LPD, the Group holds unbilled purchase orders amounting to RM56.91 million.

In addition, the Group also offers value-added services such as cutting and polishing through its stone surface processing facility.

# Geographical Distribution of BMS Holdings Retail Showrooms in Malaysia



# Sales Growth for Its Retail Showrooms in Malaysia

calculation

Sales Glowth lor	its Retail Silo	WIOOIIIS III MA	<u>ataysia</u>	
	FYE2022	FYE2023	FYE2024	FYE2025
Johor	11.67%	32.96%	7.83%	2.81%
Selangor	8.43%	14.40%	(9.15%)	(5.07%)
Kuala Lumpur	7.44%	15.71%	3.84%	10.03%
Negeri Sembilan	(0.23%)	8.65%	(13.18%)	(3.20%)
Sarawak	19.35%	(15.26%)	(2.05%)	4.37%
Number of stores included in the	13	13	15	16

#### **Business Model**



#### **Competitive Strengths**

- Proven track record of 32 years of experience in the tiles and stone surfaces industry. For FYE 2025, the Group serves approximately 54,000 active customers, with about 84% comprising end-users.
- A nationwide network of 20 retail showrooms supported by 620,000 sq ft of storage facilities.
  - Offers a wide range of tiles and stone surfaces, bathware and kitchenware under both own and third-party brands, totaling approximately 8,800 active stock keeping unit (SKUs). As at LPD, tiles and stone surfaces are marketed under six own brands: BMS Porcelain, Marmo Grande, Moderica Surfaces, Brelife Coverings, Rubino and Batu Gergasi. Bathware and kitchenware are sold under eurano and U+BMS.
- Customer loyalty programme to encourage repeat sales and serve as an advertising and promotional avenue – approximately 33,700 active members as of FYE 2025
- Multiple operating models Operates across retail, wholesale and project sales segments to broaden its customer base and reduce reliance on any single group.
- Experienced management team.

# Net Change in Number of Retail Showrooms and Operational Data

Number of retail showrooms	FYE2022	FYE2023	FYE2024	FYE2025
Existing showrooms	13	15	16	18
New showrooms	2	1	2	2
Average sales per operational day per retail showroom (RM)	FYE2022	FYE2023	FYE2024	FYE2025
Existing showrooms	36,124	35,128	33,416	31,044
New showrooms	13,940	5,278	4,315	11,309
Average monthly sales per retail showroom (RM)	749,094	907,370	833,417	785,021

# **GROWTH STRATEGIES AND FUTURE PLANS**

# Expansion of operation and facilities, through:

# Establishment of New Retail Showrooms (RM13.00 million)

- A new retail showroom (with storage space) in Seremban with a built-up area of at least 38,000 sq ft, and an additional seven retail showrooms in the Klang valley, each targeting a built-up area of between 5,000 sq. ft. to 15,000 sq. ft. As at the LPD, three locations in Klang Valley have been secured in Rawang, Shah Alam and Puchong.
- Construction for the Seremban Retail Showroom is scheduled to commence in the second quarter of 2026 and is expected to be commence
  operation by the second quarter of 2028.
- For Klang Valley showrooms, commencement is planned as follows: Rawang (Q2 2028), Shah Alam (Q1 2026) and Puchong (Q1 2026).

#### Setup a New Distribution Centre (RM14.98 million) and Purchase of New EV Forklifts (RM6.30 million)

- A new distribution centre in Klang Valley to support increased stock range and business expansion in retail, project sales and wholesale across central, northern and east coast regions.
- Additionally, the Group intends to purchase 70 units of EV forklifts, (30 units in 2026 and 40 units in 2027), complementing its existing fleet of 84 units of internal combustion forklifts and 22 units of EV forklifts

# Upgrading existing operational facilities and ICT system, through:

### Upgrade Selected Retail Showrooms and Distribution Centre (RM7.80 mil)

- Expand storage capacity in the central region to free up retail space at Kota Damansara and Kepong showrooms.
- Enlarge retail space at Klang and increase storage at Pasir Gudang Distribution Centre to support a wider product range.

# Roof-top Solar PV installation (RM0.70 mil) and stone surface processing facility upgrade (RM4.00 million)

- Install rooftop solar PV systems at Pasir Gudang Distribution Centre, Kulai showroom, and Klang showroom.
- Expand display space and replace outdated equipment with advanced machinery, including waterjet, infrared cutter, groove line cutter, and polishing units by mid-2026.

# Digital technology enhancement (RM4.50 million)

Implement an expanded version of ERP and WMS system across its HQ, distribution centres, and its existing retail showrooms, for centralised, real-time inventory tracking, data analysis and replenishment across all showrooms and distribution centres.

#### New product launches (RM4.00 million)

The Group will progressively launch new collections between 2025 and 2026, including:

- EcoTerra Tile Collection made from a blend of recycled materials and cement;
- EcoMarble Lightweight Marble Collection thin marble coverings (1-2 mm) for decorative purposes and
- Soft tiles / Foam tiles Composite materials offering cushioning, acoustic benefits, and thermal insulation

# **GROUP STRUCTURE. PROMOTERS & SUBSTANTIAL SHAREHOLDERS**

# **Group Structure upon Listing**



Subsidiary	Principal Activities
Jubin 1990	Involved in the retail, wholesale and project sales of tiles and stones surfaces, and bathware and kitchenware.
Jubin Klang	Involved in the retail of tiles and stone surfaces and bathware and kitchenware.
Jubin NS	Involved in the retail of tiles, and stone surfaces, and bathware and kitchenware.
Jubin Sarawak	Involved in the retail of tiles and stone surfaces, and bathware and kitchenware.
Rubino	Involved in the processing of tiles and stone surfaces including natural and engineered stones.

Promoter/ Substantial	Designation	Shareholding after IPO (%)	
Shareholder	·	Direct <sup>(2)</sup>	Indirect(2)
Ang Kwee Peng (1)	Promoter and substantial shareholder. Managing Director	-	30.82 (2)
Lee Kok Chuan (1)	Promoter and substantial shareholder. Executive Director	17.63	12.78 <sup>(2)</sup>
A&F Asset (1)	Promoter and substantial shareholder. Investment holding	30.69	-
Aw Yook Moi (1)	Substantial shareholder	3.09	27.32
Yu Bee Chew (1)	Substantial shareholder	-	30.82
Lee Kong Siong (1)	Promoters. Chief Operating Officer	3.22	0.01
Ang Wei Liang (1)	Promoters. Chief Marketing Officer	0.13	0.01

In accordance with Rule 3.19(1) of the ACE Market Listing Requirements, a moratorium will be imposed on the sale, transfer or assignment of shares to the entire shareholdings for a period of 6 months from the date of admission to the ACE Market, and hold an aggregated shareholding amounting to at least 45% for another 6 months, and may sell, transfer or assign up to a maximum of 1/3 per annum (on a straight-line basis) upon expiry of the second 6-month moratorium.

Based on the enlarged issued shares of 1,540,000,000 Shares upon the Listing.

Deemed interested by virtue of his/her spouse's direct interest

# Offer for Sale

The respective selling shareholders below will collectively offer 156.00 million shares or 10.13% of the enlarged share capital at IPO price through private placement. This would gross about RM34.32 million.

Selling Shareholders	Number of Shares	Offers Shares offered (%)
Ang Kwee Peng	59,663,437	3.87
Lee Kok Chuan	41,517,690	2.70
Aw Yook Moi	29,142,974	1.89
Yu Bee Chew	12,628,785	0.82
Lee Kong Wei	449,674	0.03
Lee Kui Cheng	1,181,884	0.08
Lim Oo Moh	2,499,326	0.16
Ku Sew Lian	2,499,326	0.16
Ng Kwee Meng	4,998,653	0.32
Mok Nam Jui @ Muk Nam Jui	354.563	0.02
Mok Kae Yuan @ Mok Jian	354.563	0.02
Yeo Tun Jin	709,125	0.05
Total	156,000,000	10.13

# **FINANCIAL PERFORMANCE**

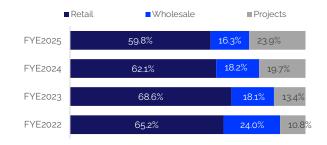
# Revenue and GP Margin



In FYE 2025, the Group's revenue grew by 8.93%, primarily driven by increased sales in the retail and projects segments:

- Retail segment (+RM8.97 mil) Growth was supported by higher sales orders from the newly opened retail showrooms at Pasir Gudang Distribution Centre and Kulai as well as the expansion of existing retail showrooms at Bukit Indah, Johor and Taman Tun Aminah; and
- Projects segment (+RM18.68 mil) Supported by increased demand from property development and building construction activities in Johor.

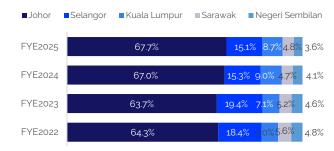
# Revenue Breakdown by Business Segment



# **Profit and Margin**



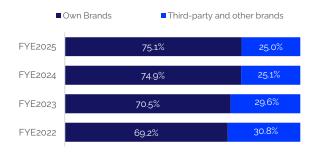
# Revenue Breakdown by Geographical Locations



# **GP Margin by Product**



# Revenue Breakdown by Own Brands and Third-Party Brands



# Gain / Loss on Foreign Exchange

RM'ooo	FYE2022	FYE2023	FYE2024	FYE2025
Net realised foreign currency exchange gain / (loss)	554	183	900	420
Net unrealised foreign currency exchange gain / (loss)	(17)	(8)	26	(32)
Net gain/(loss)	537	175	926	388

## **Dividend Policy**

The Group does not have a fixed dividend policy. Dividends declared and paid from FYE 2022 to FYE 2025 as follows:

(RM'000)	FYE2022	FYE2023	FYE2024	FYE2025	1 Jul '25 up to the LPD
Dividends declared	12,410	9,250	10,000	10,000	-
Dividend paid	8,910	8,750	11,000	3,500	9,500

# **Cash Flow Statement**

RM'000	FYE2022	FYE2023	FYE2024	FYE2025
Opening cash balance	12,206	18,022	20,660	23,359
Net operating cash flow	9,396	36,140	12,807	21,434
Net investing cash flow	(20,945)	(9,317)	(2,859)	(6,860)
Net financing cash flow	17,365	(24,185)	(7,249)	(8,868)
Closing cash balance	18,022	20,660	23,359	29,065

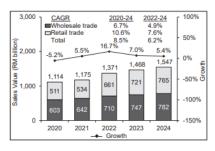
# **Key Financial Ratios**

	FYE2022	FYE2023	FYE2024	FYE2025
Trade receivable turnover period (days)	23	22	26	31
Trade payable turnover period (days)	23	23	22	24
Inventory turnover period (days)	227	179	160	171
Current ratio (times)	2.27	2.75	2.05	1.90
Gearing ratio (times)	0.51	0.44	0.48	0.46

# **INDUSTRY DYNAMICS AND MARKET SHARE**

Extracted from the Independent Market Research (IMR) report prepared by Vital Factor Consulting Sdn Bhd

# Sales value of the distributive trade industry



- Between 2022 and 2024, Malaysia's distributive trade industry (excluding motor vehicles) grew steadily across wholesale and retail segments. In 2024, it expanded by 5.4%, driven by strong consumer demand, tourism, and a stable economy.
- Growth continued in H1 2025, rising 5.6% year-on-year, supported by both wholesale and retail trade.

# Sales value of the distributive trade of construction materials

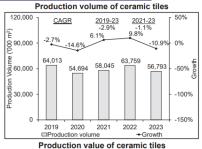
	Retail trade RM million	Wholesale trade RM million
2018	25,281	20,604
2022	34,343	23,268
2018-22 CAGR	8.0%	3.1%

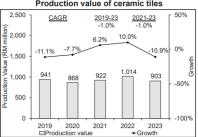
 Between 2018 and 2022, retail sales of construction materials in specialised stores grew at a CAGR of 8.0%, while wholesale sales grew at a CAGR of 3.1%, reflecting steady demand for surface coverings and related products.

Source: DOSM

Source: DOSM

# Production volume and value of ceramic tiles

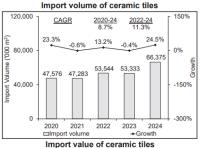


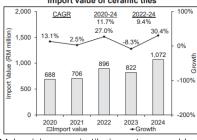


 In 2023, the production volume and value of ceramic tiles both declined by 10.9%.

Source: DOSM, DMG

# Import volume and value of ceramic tiles



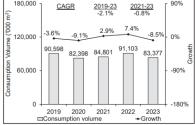


- In 2024, Malaysia's ceramic tile imports surged by 30.4% in value, supported by a 24.5% increase in volume. The growth was primarily driven by higher imports from China, which dominated with an 86.4% share of import value, followed by Vietnam (6.6%) and Indonesia (4.4%).
- The rise in import value was mainly attributed to porcelain tiles and medium-absorption ceramic tiles.

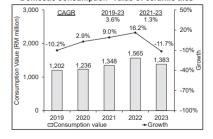
Source: DOSM, DMG

# Domestic consumption volume and value of ceramic tiles

# Domestic consumption\* volume of ceramic tiles



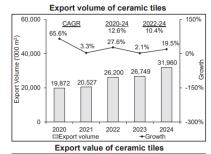
Domestic consumption\* value of ceramic tiles



- In 2023, the domestic consumption volume and value of ceramic tiles declined by 8.5% and 11.7% respectively.
- Based on the domestic consumption value of ceramic tiles of RM1,383 million in 2023, BMS commanded a market share of 17%, with revenue of RM238.7 million from its ceramic tiles segment.

Source: DOSM, DMG

# Export volume and value of ceramic tiles

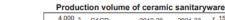


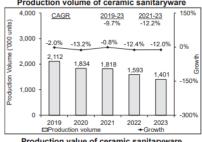


In 2024, Malaysia's ceramic tile exports rose by 19.5% in volume and 20.8% in value, driven mainly by porcelain tiles. The United States was the largest export market, accounting for 38.9% of export value, followed by Singapore (21.1%), Thailand (9.5%), Taiwan (6.7%), Vietnam (5.5%), and Australia (3.3%).

Source: DOSM, DMG

# Production volume and value of ceramic sanitaryware

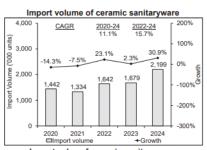


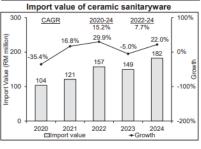




In 2023, the production volume and value of ceramic sanitaryware declined by 12.0% and 1.7% respectively.

# Import volume and value of ceramic sanitaryware



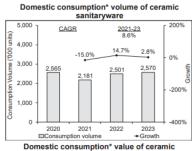


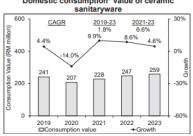
- In 2024, Malaysia's ceramic sanitaryware imports grew by 30.9% in volume and 22.0% in value, mainly driven by porcelain products. China dominated with 83.2% of import value, followed by Thailand (7.8%) and Indonesia (4.3%).
- In H1 2025, Malaysia's ceramic sanitaryware imports rose 7.8% to RM86.84 million, driven mainly by a 10.7% increase in imports from China to RM73.40 million compared to H1 2024.

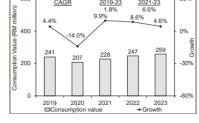
Source: DMG Source: DOSM, DMG

# Domestic consumption volume and value of ceramic sanitaryware

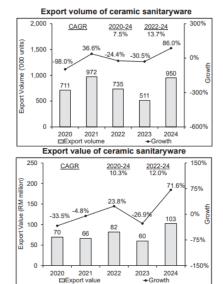
#### Export volume and value of ceramic sanitaryware







- In 2023, Malaysia's domestic consumption of ceramic sanitaryware grew by 2.8% in volume and 4.6% in value. In contrast, exports fell sharply, with volume down 30.5% and value down 26.9%, mainly due to weaker global demand amid the economic slowdown.
- Based on the domestic consumption value of ceramic sanitaryware of RM259 million in 2023, BMS commanded a market share of 12%, with revenue of RM29.9 million from its ceramic sanitaryware segment.



- In 2024, Malaysia's ceramic sanitaryware exports surged by 86.0% in volume and 71.6% in value, driven mainly by porcelain products and a rebound in global trade. Singapore was the largest market (37.2%), followed by Australia (35.5%), Korea (6.0%), and Japan (3.5%).
- In H1 2025, Malaysia's ceramic sanitaryware exports fell by 4.6% to RM48.17 million compared to H1 2024, mainly due to lower exports to Australia.

Source: DOSM Source: DOSM. DMG

# **Key Growth Drivers**

- Economic growth and retail expansion Malaysia's real GDP is projected to grow by between 4.0%-4.8% in 2025 and 4.0%-4.5% in 2026, while the wholesale and retail trade industry remains a key driver of the services sector.
- Construction sector momentum The value of finishing works grew 59.6% to RM1.32 billion in H1 2025, and the construction sector is forecasted to expand by 6.1% in 2026, supported by affordable housing programs with RM772 million allocated under Budget 2026.
- Future property supply
- Growth in building finishing works and construction activity Robust growth in completed building works and property completions is driving demand for surface coverings.
- Supply of residential and commercial properties Growth in existing residential and commercial property stock creates opportunities for renovation and new construction projects.

# **KEY RISK FACTORS**

- Subject to risk of supply chain disruptions. The Group relies heavily on imports from China for tiles, stone surfaces, bathware and kitchenware, which accounted for 36.80%, 44.01%, 57.63% and 51.61% of total purchases of input materials for FYE 2022, FYE 2023, FYE 2024 and FYE 2025.
- Foreign exchange risk that may impact profitability. Purchases are transacted in RMB, THB and USD, collectively contributing 58.01%, 53.04%, 64.95% and 59.15% of total purchases from FYE 2022 to FYE 2025.
- Storage capacity constraints may result in delays or failure to fulfil customer deliveries within the stipulated timeframe.
- Subject to operational risks. The Group faces inherent operational risks, including accidents and other incidents at its facilities. In 2020, an accident occurred at the Tebrau Processing Plant, resulting in a fatal injury to an employee of Rubino. Following the incident, Rubino was fined by the Johor Bahru Sessions Court.
- Supplier dependency on major supplier Foshan City S.Well, which accounted for 13.39%, 24.48%, 42.94% and 41.06% of purchases from FYE 2022 to FYE 2025.
- Reputation risk. Exposed to negative publicity or adverse actions that may affect brand image.
- Inventory risks associated with obsolescence or inventory accumulation.
- Risk of theft, robbery or pilferage from retail operations and storage facilities.
- Regulatory requirements for its business operations, subject to regular renewal of various certifications, licences, approvals and permits issued
- Property-related risks. Vulnerable to unfavourable changes in rental terms and conditions, increase in rental rates, changes in rental periods, changes in the category of land use and/or express condition or approved use of land on which the rented properties are located.

# **ESG PRACTISES**

The Group has implemented, and are in the midst of implementing, the following practices:

# **Environmental Practices**

- Renewable Energy Adoption: Continuing the implementation of rooftop solar PV systems at three additional operational facilities to reduce carbon footprint and energy costs.
- Electrification of operations: Increasing the use of EV forklifts across business operations to enhance efficiency and reduce emissions.
- Responsible Waste Management: Ensuring compliance with regulations by engaging licensed scheduled waste collectors for proper disposal.
- Paper and Packaging Reduction: Promoting digital documentation to minimise paper usage and adopting recyclable packaging materials to reduce environmental impact.
- Eco-Friendly Product Introduction: Launched Phomi Econic Clay, a third-party brand offering more sustainable alternatives compared to conventional products.

#### **Social Practices**

- Maintains a safe, healthy, and conducive work environment for employees.
- Organises and sponsors training and development programmes to ensure employees are up-to-date with the latest technologies and trends.
- Cultivates a diverse and inclusive culture that recognises and values individuality by supporting employees' personal and professional development.
- Promotes equality and embraces cultural diversity by providing equal opportunities to individuals from various backgrounds during recruitment process.
- Collaborating with non-profit organisation by actively supports community initiatives by consistently serving as the main sponsor for blood donation drives and contributing donations to schools to promote academic aspirations among students.

#### **Governance Practices**

- Committed to conducting its business ethically and in full compliance with all relevant laws, regulations, rules and requirements.
- Adopts an Anti-Bribery and Corruption Policy, with established policies and procedures to ensure strict adherence to the Malaysian Anti-Corruption Commission Act 2009.
- Implements a whistleblowing policy to enhance transparency and accountability in business operations.
- Ensures strict data security in compliance with applicable regulations such as the Personal Data Protection Act 2010.

# PEER COMPARISON

Company	Market Capitalisation (RM mil)	Revenue (RM mil)	PAT (RM mil)	PAT Margin (%)	PER (x)	Forward PER (x)
White Horse Bhd	157.68	438.48	-10.86	Loss making	-	-
BMS Holdings Group	338.80	320.18	21.47	6.71	15.83	-
Kim Hin Industry Bhd	112.19	311.25	-29.21	Loss making	-	-
Hong Leong Industries Berhad	4,849.60	3,570.36	486.03	13.61	8.67	10.33
Hap Seng Consolidated Berhad	7,493.91	5,630.72	650.48	11.55	13.40	-
YB Ventures Bhd	26.25	64.87	-65.36	Loss making	-	-

Financial data based the latest available FYE at the time of research.

Market capitalisation and PER at the time of research. Forward PER based on Bloomberg estimates.

PAT refers to either PAT or PATAMI, depending on the presence of non-controlling interest in the respective company.

Source: Bloomberg, company information

# **APPENDIX**

# **Operational Facilities**

Company	Main Function	Approximately built-up area (sq ft)	Location	
BMS HQ Complex	Head office, retail showroom and distribution centre	292,427	No. 6, Jalan Kencana Emas 2/1, Kawasan Perindustrian Tebrau III, 81100 Johor Bahru, Johor	
Jubin BMS - Pasir Gudang	Retail showroom, office and distribution centre	177,369	PLO 340, Jalan Perak 4, Kawasan Perindustrian Pasir Gudang, 81700 Pasir Gudang, Johor	
Jubin BMS – Kulai	Retail showroom and storage facility	10,953	No. 1156, Jalan Kasturi 36/41, Indahpura, 81000 Kulai, Johor	
Jubin BMS - Kepong	Retail showroom, office and storage facility	18,580	No. 3, Jalan 6/37A, Taman Bukit Maluri, 52100 Kepong, Kuala Lumpur	
Jubin BMS – Kota Damansara	Retail showroom, office and storage facility	37,083	No. 13, Jalan Taman Industri Sungai Buloh 8, Taman Industri Sungai Buloh, 47000 Petaling Jaya, Selangor	
Jubin BMS – Klang	Retail showroom and office	4,650	No. 105, Jalan Batu Tiga Lama, Off Persiaran Sultan Ibrahim, 41300 Klang, Selangor	
Jubin BMS - Meru	Retail showroom, office and storage facility	70,704	Lot 5079, Jalan Meru, Batu 5, Mukim Kapar, 41050 Klang, Selangor	
Jubin BMS – Jalan Tenaga	Retail showroom, office and storage facility	45,745	Lot 2168, Lorong Tenaga 1, Jalan Tenaga, Pending Industrial Estate, 93450 Kuching, Sarawak	
Jubin BMS - Permas Jaya	Retail showroom	3,068	No. 8 & 8-01, Jalan Permas 10/9, Bandar Baru Permas Jaya, 81750 Masai, Johor	
Jubin BMS - Desa Jaya	Retail showroom and storage facility	6,378	No. 18 & 20, Jalan Permatang 1, Taman Desa Jaya, 81100 Johor Bahru, Johor	
Jubin BMS – Bukit Indah	Retail showroom	4,488	No. 8A, 10A & 12, Jalan Indah 1, Taman Bukit Indah, 79100 Iskandar Puteri, Johor	
Jubin BMS – Taman Tun Aminah	Retail showroom and storage facility	4,768	No. 65, 65A, 69 & 69A, Jalan Laksamana 1, Taman Ungku Tun Aminah, 81300 Skudai, Johor	
Jubin BMS - Taman Universiti	Retail showroom	2,917	No. 28 & 28A, Jalan Kebudayaan 1, Taman Universiti, 81300 Skudai, Johor	
Jubin BMS – Kapar	Retail showroom and storage facility	8,862	Lot 43213, Jalan Keretapi Lama, Jalan Kapar, Batu 4, 42100 Klang, Selangor	

Company	Main Function	Approximately	Location
		built-up area (sq ft)	
Jubin BMS -	Retail showroom and office	6,163	1561 & 1562, Ground and 1st Floor and 1562, 2nd Floor, Jalan
Seremban			Rasah, 70300 Seremban, Negeri Sembilan
Jubin BMS – Kuala	Retail showroom and storage facility	22,245	Lot 18295 BT 4 1/2, Jalan Kuala Sawah, 71200 Rantau, Negeri
Sawah (Rantau)			Sembilan
Jubin BMS - Jalan	Retail showroom	3,473	Lot 9712 & 9713, Ground Floor and 1st Floor, Section 64, KTLD,
Pending			Jalan Pending, 93450 Kuching, Sarawak
Jubin BMS - Jalan	Retail showroom and storage facility	5,126	Parent Lot 1122, Sublot 5, New Lot 3531, Block 226, Kuching North
Penrissen			Land District, Jalan Penrissen, Kuching Sarawak
Jubin BMS - Kota	Retail showroom	1,836	Lot 8486 and 8487 Block 26, Muara Tuang Land District, Jalan
Samarahan			Kuching Samarahan Expressway, 94300 Kota Samarahan,
			Sarawak
Jubin BMS - U10	Retail showroom, office and distribution centre	113,722	No. 19, Jalan U10/100, 40170 Shah Alam, Selangor

# Capacities and Utilisation Rate (Storage of Tiles and Stone Surfaces)

	Available annual capacity ('000 sq.m.)	Annual utilisation ('000 sq. m.)	Utilisation rate (%)
FYE 2022	6,600	5,700	86.36
FYE 2023	7,700	6,500	84.42
FYE 2024	8,900	8,000	89.89
FYE 2025	10,000	8,900	89.00

# **Processing of Stone Surfaces**

	Available annual capacity (sq.m.)	Annual utilisation (sq. m.)	Utilisation rate (%)
FYE 2022	16,000	5,700	35.63
FYE 2023	16,000	8,400	52.50
FYE 2024	16,000	9,000	56.25
FYE 2025	16,000	8,800	55.00

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